

# kloia ❤️ Startups

Having worked over 80 startups last 8 years, we are committing to reduce your stress and be part of your scaling journey



## Unique Offerings for startups:



### **Managed AWS:**

Focus on your product development and delivery, we will manage your AWS account.



### **Free advisory:**

Find the optimum solutions for your requirements with our AWS engineers



### **Local currency:**

Pay your AWS monthly bills in local currency



### **AWS invoice discount:**

Benefit from varying discounts on your AWS invoices



### **AWS Credits:**

Let us help you get additional AWS credits



### **Managed Services Discounts:**

Up to 50% discounts from the managed services like DevOps



kloia



partner  
network

## Kloia has extensive AWS Expertise:



**Advanced  
Tier Partner**



**DevOps  
Competency**



**Solution  
Provider**



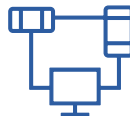
**Immersion Day  
Delivery Partner**

## Managed Services for Startups:



### **DevOps as a Service:**

Targeting early-stage startups having manageable risk levels in production



### **Platform Development as a Service:**

Scaleups with more than one development team who need a common platform across the teams



### **SRE as a Service:**

Growing startups who need 7/24 support and proactive remediation

## Customer References:

**Moonfare®**

Benefiting from DevOps as a Service from the early stage till series investments.

**LILT**

Iteratively refactoring the platform based on developer teams' needs